



Welcome Package Membership 2018



***Special Offer – Initiation Fees reduced to Zero!
Reduced Rates for New Members**

**Brockville and Area Premier Golf Facilities, Friendly Professional Staff,
Relaxed Atmosphere, Fun Leagues, Great Food,
Social & Business Networking Opportunities.**



Message from the PGA Director of Sport:

Thank you for your interest in the Brockville Country Club for your 2018 golf season membership. I'm thrilled to be a part of such an outstanding club history going back to its original foundation in 1914 as a premier Stanley Thompson designed classic heritage golf course.

The "BCC", as the club is known by its many beloved members and local area golf enthusiasts, is recognized for its outstanding course design layout and top-quality conditioning. It has a lively social atmosphere and offers numerous leagues and event opportunities for both recreational and competitive players.

We are excited to continue expanding our membership for the 2018 season representing year two of our initial membership drive program. This season we have reduced our "initiation Fee" (In the past at \$2000 - \$3000) to the special offer reduced price of zero. We are opening our BCC doors wide open to eliminate past barriers and offer competitive membership rates and attractive programs to truly welcome new members to enjoy our outstanding facility.

Our membership drive continues to offer exceptional promotions to new members and significant incentives to our current members that assist us in recruiting friends, family and associates to join the club. We continue to offer reduced rates for our Intermediate age golfers until 39 years of age. We are also offering new Gold and Silver Pass membership options that will be very attractive to business owners or couples looking to share golf and cart passes with family, friends, staff and clients.

We welcome you to drop by the club to meet our staff, tour the facilities, or better yet, come by in the spring to test drive a round on the course.

Douglas Wark
Director of Sport Operations(DOS)
Head PGA Professional

2018 Promotions

See Complete Details & Rates on Page 4

1: No Initiation fee. The “Initiation” or “Entrance” fee has been reduced to zero. Those joining this season will never be asked to pay any type of initiation fee now or in the future providing you remain a member. Enjoy outstanding golf facilities without the barrier to join!

2: New Member Drive – Reduced Rates

Once again, for the 2018 season we are offering very attractive discounted membership rates to any new member or past returning member (Pre-2017 season) to come join us at the BCC. For example, you can save up to \$370 on your 2018 membership fees! (See complete details and rates on page 4). By signing up now, we can also offer new members a 3-year transitional program to graduate you to the full rate. In year 2 of the program you will pay the average difference between the 1st year reduced rate and 3rd year full regular rate. In the 3rd season of this membership program you will be paying the same regular rates that all other Club members pay. (See page 6 for examples and more details).

3: Member Referral Offer

We are encouraging our members to go out and recruit and inform friends and family about our exciting new promotions and offers. Any existing member that can recruit a new member (or Pre-2017 past member) to join or return will receive a referral via a member account credit of 10% of the membership value they bring in. (Some restrictions apply)

3: Lower Intermediate fees & Extension to age 39

The BCC welcomes new under 29 and under 40-year-old members to the Club with outstanding competitive lower rates. New Intermediate members will pay full rates in Year 2 of their membership.

4: New Pass Memberships

We are now offering new and attractive Gold and Silver Pass Packages. Save up to \$390 off the regular price of the Pass Gold for the first 10 memberships sold.



2018 Membership Rates

Golf Memberships	Regular Rates	Capital Fund	2018 Total Fees	New Member Rate
Senior 75+ & Member 10 years +	\$1,844	\$120	\$1,964	Not applicable
Single Male/Female (40 years up)	\$2,050	\$120	\$2,170	\$1,800 (Save \$370)
Family "A"	\$3,766	\$180	\$3,946	\$3,366 (Save \$580)
Family "B"	\$3,072	\$180	\$3,252	\$2,672(Save \$580)
Pass				
Silver (48 Passes with Cart)	\$2,525	\$120	\$2,645	\$2,375 (Save \$270 First 10 Sold!)
Gold (72 Passes with Cart)	\$3,544	\$120	\$3,664	\$3,274 (Save \$390 First 10 Sold!)
Intermediates				
Intermediate under 28	\$740	\$60	\$800	\$675 (Save \$125)
Intermediate under 39	\$1,040	\$60	\$1,100	\$950 (Save \$150)
Student	\$500	NA	\$500	\$500
Family Student	\$450	NA	\$450	\$450
Juniors				
Novice (8-12)	\$220	NA	\$220	\$220
Family Junior (Additional children no charge)	\$299	NA	\$299	\$299
Family Junior (Monday Program only)	\$265	NA	\$265	\$265
Independent Junior (Under 19)	\$475	NA	\$475	\$475
Independent Junior (Monday Program only)	\$299	NA	\$299	\$299

All Rates HST Additional

Memberships include:

- Basic club storage and club cleaning
- Unlimited individual use of the driving range and short game practice facility
- Participation in club tournaments, club championship and match play events
- Golf Canada/Golf Ontario Membership and handicap account. Only our Golf Members have access to Golf Canada Handicap accounts. (Not offered to Flex or Social)
Note: \$36.50 +HST account fee invoiced to all BCC members to receive the Golf Canada/Golf Ontario account benefit package. (Package benefits emailed)
- Access to locker rooms and shower facilities (additional fees for locker space)
- 2018 hole in one fund program provides drink tickets to any member that achieves a hole in one. (additional fees apply)
- No charge club banquet room or board room rentals for your group or party hosting needs. Clubhouse facilities are available throughout the year for entertaining purposes.
- Member charging account privileges with approved credit
- Guest green fee discounts
- Reciprocal special rates at participating clubs

Additional Options	Rate
Club Storage (Flex Holder or Corporate Associate)	\$150.00
Locker Fee (Half Locker)	\$20.00
Full Locker (Ladies Locker Room only)	\$40.00
Flex Golfer Locker Fee (Half Locker)	\$30.00
Flex Golfer Full Locker (Ladies Locker Room only)	\$50.00
Push Cart Storage Fee	\$40.00
Electric Push Cart Storage Fee (& battery)	\$90.00
Member 18 Hole Cart (Per Seat)	\$17.50
Member 9 Hole Cart (Per Seat)	\$9.50
25 Rides – 18 holes (per seat)	\$362.50 (\$14.50/per cart)
50 Rides – 18 holes (per seat)	\$625 (\$12.50/per cart)
75 Rides – 18 holes (per seat)	\$768.75 (\$10.25/per cart)
100 Rides – 18 holes (per seat)	\$925 (\$9.25/per cart)

Note: Cart packages with remaining carts unused at the end of the season can be carried over to use in the next season. However, each cart is carried over at the higher \$14.50 rate per cart in which the member is required to pay the difference per cart. For example, a member has 8 cart passes remaining from a 100-pack purchased at the start of the season (100 cart opening of season balance). The member is charged \$42 to carry over the 8 carts into the next season. (8 carts x \$14.50 = \$116 minus 8 carts at paid price of \$9.25 = \$74 = \$42 difference)



2018 Promotion Details & Conditions:

Special Offer Rates – Details, Conditions and Exclusions

1: Initiation Fees: The past Club “Initiation Fees” (\$2,000 to \$3,000) has been reduced to zero. We encourage potential new members to take advantage of this reduction. Any new member or returning (pre-2017) past member joining the Club this season can take advantage of this offer by never being asked to pay any type of “Initiation Fee” in the future providing they remain a member. All current members with an outstanding initiation balance will have this reduced to a \$0 balance effective this season.

2: New Member Drive – New Membership Special Offer Rates.

***Valid:** Special offer rates are offered to new or (Pre-2017) returning members providing them with one opportunity to access and start the new member reduced rates and 3-year graduation program. Members starting up in this program, then leaving and attempting to restart and access lower rates again in the future will not be eligible to rejoin at reduced rates. (See graduated rate payment program and examples outlined below)

***Note:** New members and returning members (pre-2017 members) that join in 2018 are not required to pay the 2018 Capital Fund fee. (Save an extra \$60, \$120 or \$180 depending on your category)

New Member 3-Year Graduated Payment Plan:

Please see below an example of our new member graduated fee structure. **Note:** Year 2 and 3 rates are examples only. Exact rates to be set based off of the rates as released for the upcoming season. **Note:** Intermediate categories excluded from this offer

Single Male/Female

Year	Dues	Capital	Total
1 st (2018)	\$1,800	NA	\$1,800
2 nd (2019) example only exact rate TBD	\$1,925	\$120	\$2,045
3 rd (2020) example only exact rate TBD	\$2,050	\$120	\$2,170

Family - A

Year	Dues	Capital	Total
1 st (2018)	\$3,366	NA	\$3,366
2 nd (2019) example only exact rate TBD	\$3,566	\$180	\$3,746
3 rd (2020) example only exact rate TBD	\$3,766	\$180	\$3,946

Silver – 48 Pass

Year	Dues	Capital	Total
1 st (2018)	\$2,375	NA	Paid \$2,375
2 nd (2019) example only exact rate TBD	\$2,500	\$120	\$2,620
3 rd (2020) example only exact rate TBD	\$2,625	\$120	\$2,745

2: Member Referral Rates.

When a current adult member (Intermediate and up) recruits a new adult member (Intermediate and up) the recruiting member receives an account credit of 10% of the membership value paid by the new adult member. Both the recruiting member and the new member must complete and sign-off on the “New Member Club Introduction Check-List” prior to the account credit being issued.

3: lower Intermediate fees and program extension to age 39.

***Note:** The Intermediate membership program ends at age 39 and the member at age 40 (As of April 1st that golf season) is required to move into the Single Member class or another membership classification. There is no longer a graduation or transitional offer available.

4: Pass Memberships.

***Note:** Referral savings on Pass Membership rates is only valid for the recruitment of a new member. Not valid for the conversion of an existing 2017 member of the club into becoming a Pass Member.



Hole #4 "The Toronto Hole" looking down fairway (Beautiful Summer 2017 Conditions)

Payment Plans for New Members Joining:

Option A: Full Payment Up Front: Full Payment required at time of submitting a completed application.

Option B: Personal Monthly Payment Plans: Plans are available with arrangements made with our General Manager. Plans can be arranged in which all fees are paid by the end of June, 2018.

Note: Current returning members are offered the following options to rejoin each season

A: Early bird full payment: Invoiced in October for upcoming season. (Incentives included to entice this payment option) Full membership fees and options paid in full at this time.

B: Invoiced monthly equal payments: Invoiced from Oct to May (8-month payment plan schedule).

Membership Program & Benefits:

- ✓ Experienced CSCM General Manager Glenn Singleton, PGA Director of Golf Doug Wark and Superintendent Ryan Sloan managed facility.
- ✓ The area's premier course facilities with an outstanding heritage Stanley Thompson designed layout with top quality course conditioning.
- ✓ Newly created short game practice green and upgraded driving range with Doug Wark and David Inch PGA managed BCC Golf Academy Instruction/coaching program.
- ✓ Unlimited play, access to 8-day advance booking privilege (6 –day advance for Flex Golf Pass Holders & 5 –day advance for public)
- ✓ Telephone, internet and walk in booking methods
- ✓ 15% off regular priced Proshop soft goods (Clothing, hats, shoes etc.)
- ✓ Preferred guest rates – 20% off posted daily greenfee rates (guests must be playing with a member)
- ✓ 10% off lessons and coaching packages
- ✓ BCC members with a business can Save 10% off any purchase of any regular price for BCC sponsorship signage (i.e. golf hole sign or curling rink sign)
- ✓ Cart Rental Packages. The BCC has considerable elevation changes. A power cart can be an advantage. Pull carts available to members at no charge (Limited and subject to first come first serve) and bulk power cart packages are available at a discount package price.
- ✓ Both fun and competitive league opportunities provide for regular golf games each week.
- ✓ Access to participate in our member only social events and tournaments. Great camaraderie and opportunity to meet many interesting people.
- ✓ Member only club championship, opportunity to qualify to play on one or more of our competitive teams including our St. Lawrence Team, Border Cup Team and intersectional inter-club competitions for male & female golfers each within regular and senior divisions.
- ✓ A separate member portion of the Club's web site, accessed by name and password, is available with member info and tee system.
- ✓ Advance bookings permitted to members looking to plan ahead for special occasions.
- ✓ Charging account privileges at all our outlets with approval of credit application. However, no food and beverage minimum spending required.
- ✓ Golf Canada Handicap facility. GAO membership. Handicap committee assists members to development and maintain official accurate handicaps.
- ✓ Golf Canada/Golf Ontario membership benefits of up to \$6,000 total insurance coverage on lost, damaged or stolen equipment, damage to carts and window damage.
- ✓ Golf Canada/Golf Ontario membership benefit of golf club identification labels included

- ✓ Excellent F & B Clubhouse operations including the Golf Lounge/Bar, Curling Upper Lounge/Bar, Main Dining Room and summertime Granite Hall. Outstanding food and service from Chef Dalton Pankhurst and Food and Beverage Manager Emily Brennan and staff.
- ✓ Dining, social events and recreational opportunities all year round. Join us for our winter curling leagues, ping pong table and Friday's TGIF Wing Nights throughout the winter.
- ✓ Friendly knowledgeable staff that treat you like family.
- ✓ Several reciprocal playing arrangements at partner clubs in our region. See website (Member Section) for list of 2018 reciprocals.
- ✓ Exceptional value for what you receive in privileges, service and facilities!

Categories of Membership:

*Enjoy unlimited play opportunities 7 days a week with full member privileges.

*Children and grandchildren less than 19 years of age, include the first child at \$299 and all other children at no charge.

Single Golfer

Is a golfer that has reached the age of 40 or over on or before April 1st.

Senior 75+ Golfer

Is a senior golfer that has reached the age of 75 or older on or before April 1st and also has been a member of the Club for a minimum of 10 years.

Intermediate Golfer

Under 28 – Is a golfer that is 28 years old or under as of April 1st.

Under 39 – Is a golfer that is 39 years old or under as of April 1st.

Student Golfer

A reduced golf fee is available for full-time returning post-secondary students with documentation.

Junior Golfer

Junior Golfer has not reached the age of 19 years old as of April 1st.

Junior Golfer Novice: being of an age of 8 – 12 as of April 1 of the current year.

Family Junior: A junior attached by an adult member of the Club.

Independent Junior: A junior not attached by an adult family member of the club.

Junior Program Golfers: A junior that is enrolled to participate in the BCC Monday Junior Program only. This allows them to participate in the Monday Instructional camp program including morning lessons and afternoon play opportunities. If they wish to play on other days they are required to pay the set junior public green fee rates.

*Juniors may play golf on Saturdays, Sundays and holidays after 1:00pm (or between 11:00 am and 1:00 pm on weekends and holidays when playing with a regular member.) They may play after 1 pm on weekdays or between 8:00 am and 1:00pm if accompanied by an adult member. The junior Golf Program runs Monday mornings during July and August. The Club requires children under the age of ten to be under direct supervision of an adult when on the golf course, practice areas or in the clubhouse.

Junior Elite: Juniors that qualify will be listed as “Junior Elite” status members. This will allow them the extra privilege of being able to golf after 11am on weekdays and weekends without adult members being with them. To qualify juniors would need to be assessed by DSO Doug Wark (or delegate) for proper skill development, maturity and etiquette.

*DOS Doug Wark can revoke this privilege at any time.

Family Memberships:

Note: Children and grand-children under the age of 19; include the first child at \$299 and all other children under the age of 19 are no charge.

Family “A”

Two co-habiting adults with full playing privileges. Includes privileges for children & grand-children under 12 after 5pm.

Family “B”

Two co-habiting adults with one having full privileges and the other having privileges after 3pm daily plus one league. Includes privileges for children & grand-children under 12 after 5pm.

Pass Membership Overview

The BCC now offers flexible Silver 48 and Gold 72 Pass memberships (individual green fees with cart tickets). Reward your employees, associates, and customers; treat your friends and family to rounds of golf at the BCC. This membership is designed for business owners, managers, staff, married couples (that play low rounds per season) or a group of friends to have the ability to share green fee passes just like a season ticket holder would give friends and valued customers. Also perfect for giving away passes to your favorite charity or cause. Interested Pass Membership buyers can arrange for a complimentary trial playing opportunity (to be used in April/May 2018) by contacting DSO Doug Wark.

Silver Pass 48 Membership

- Purchase 48 green fee passes, all passes include use of a power cart and are HST additional. (On Sale for the 2018 season starting at only \$2,375 + HST - only \$49.50 per/round +HST with ½ cart use)
- Combine your Pass membership with sponsorship advertising opportunities at our Club to network and market your business to our 400 + members and our area golfers.

Gold Pass 72 Membership

- Purchase 72 green fee passes, all passes include use of a power cart and are HST additional. (On Sale for the 2018 season starting at only \$3,294 + HST - only \$45.75 per/round + HST with ½ cart use included)

Pass Membership Policies

- The “Owner” must be registered (Name one person as the designated membership account primary user and membership account owner)
- Only the Owner has access to full membership privileges
- The Owner can play in member only events/leagues and can access the member 8-day advance booking privilege
- The Owner is encouraged to set up a food and beverage account. The Owner may name an Associate to also have a charging account.
- The green fee passes can be given out to employees, business clients, friends, family or any other person at the discretion of the membership Owner
- Passes are not intended for re-sale and the club will not assist in any re-sale transactions or pick up of passes to re-sale to clients at the Club.
- The passes are valid for the 2018 season only. They do not carry over into the 2019 season
- A maximum of 10 additional passes may be purchased once all passes have been redeemed.

Pass Membership Booking Privileges

- Passes being used by anyone other than the Owner are treated as public players and provided with the public 5-day advance booking privilege
- Limited to 4 corporate passes used per day (special arrangements can be made for non-peak times to use more than 4 per day)
- Passes would be valid for BCC run membership events. However, any non-Club run tournaments (i.e. charity fundraising events) would require you to pay the set event rate to play.

- Guests are the responsibility of the Corporate Membership holder and they must comply with all the Club bylaws, rules and policies.
- If a Corporate Member is paired up to play with a public player and this player desires to ride in the cart of the corporate pass user, they will be required to pay for a green fee and ½ cart fee. (The use of the half cart is not free – the corporate pass user is entitled to only half a cart use and the Club has the authority to pair up a member or public green fee player to pay for and use the other half of the cart)

Other Programs:

Social Membership: \$367 + HST

Enjoy social membership privileges including;

- No charge club banquet room or board room rentals for your group or party hosting needs. Clubhouse facilities are available throughout the year for entertaining purposes.
- Member charging account privileges
- Play golf at our preferred guest green fee discounts – 20% off posted daily rates
- Save 5% off any of our golf or curling sign sponsorship opportunities
- Access to member only dining and social events
- 1 complimentary round of golf per season

Flex Golf Pass Holder: \$349 + HST

- Play golf receiving our Flex preferred 25% off our posted daily green fee rates. Unlimited play opportunity.
- Unlimited individual use of all practice facilities (Range, putting green and short game practice pitching/chipping/sand green)
- 6-day advance booking privilege (Members have 8 days and public 5 days)
- Access to purchase single round power carts at our membership rates.
- Access to play in our member only 9-hole leagues. (Additional league fees are required)

Social & Flex Combo: \$575 + HST

Enjoy all the privileges and benefits of both the Social Membership and the Flex Golf Pass Holder.

BCC Curling Member & Flex Golf Pass Holder Combo:

\$249 + HST (+ Curling Dues paid)

For additional value to your existing paid curling membership, we offer the discounted rate of \$249 + HST for 2017-18 curling members to purchase the Flex Golf Pass. Enjoy the privileges and benefits of both the Curling Membership and the Flex Pass Golf Pass.

2018 League Play Opportunities:

Monday Ladies Night:

Enjoy a casual, relaxed and fun 9-hole league offering tee times and occasional shotgun starts; tee off each Monday between 4-6pm. Members, Flex Pass Holders and public players are welcome to join. \$315+ HST for non-members (Full golf members can play at no extra fee)

Tuesday Men's Day:

Enjoy a team golf format using online scoring system with live leaderboards. Play 9 holes each week with your fellow member/league friends and count points towards individual and team net scoring prizes. Members and Flex Pass Holders welcome to join.

- \$395 +HST league fee for Flex Golf Pass Holders
- \$40 + HST for members (Prize fee)

Wednesday Seniors Day League (18 Holes):

Open to members and Flex Pass holders. Tee times start at 8am with prizes every week!

- \$695 + HST for Flex Golf Pass Holders
- \$25 + HST for members (Prize fee)

Wednesday Keystorm Pub "KFL" League

9-hole Shotgun start at 5:30 each Wednesday. Sign up as a team of 4 and play a variety of fun and challenging games. Enjoy our weekly food and drink specials. Great prizes each week are handed out during the nightly banquet at 8:30pm.

- Members pay only \$5 + HST prize fee (plus cart fee if using a cart)
- Flex \$22 + HST (Includes ½ cart and weekly prize fund)
- Public player \$30 + HST (Includes ½ cart and weekly prize fund)

Note: This very popular league will have a waiting list for the 2018 season.

Thursday Morning Ladies League (18 Holes): This member's only league enjoys 18 holes of play where tee times start at 9am. The venue incorporates both competitive and fun games with prizes each week.

Thursday Men's Match play:

Enjoy 9 holes each week with start times between 3-6 pm. Registered players are divided into teams where match play scheduled games are set for competition every week!

- Members pay a \$40 + HST (prize fee.)
- \$395 + HST league fee for Flex Golf Pass Holders

Weekend Morning 18 Hole Skins League:

Play with your own friends anytime Saturday and/or Sunday morning and submit your scorecard for your chance to win net and/or gross skins competitions. Scores tracked and statistics kept using the Golf Genius online system. Invited guests can join in the fun for a special reduced member guest rate. (Official Golf Canada handicap required)

Sunday Mixed 18 Hole League:

This Member only league plays on Sunday's twice a month. (12 noon start) and is a non-competitive social league that is followed by a delicious optional dinner feature or main menu dinner following play.

More information on leagues and registration available at the Proshop or contact our Director of Sports Operations - Doug Wark



Stanley Thompson Society Program:

Enjoy complimentary membership in this unique club. Receive opportunity to play the listed member clubs at special discounted rates. (Opportunity play tee times and rates will vary at each club) Links to each course can be found on our BCC website.

2018 Passport Participants

Ashburn Golf Club, Beaconsfield G&CC, Brantford G&CC, Bridgewater CC, Brockville CC, Capilano G&CC, Cataraqui G&CC, Digby Pines Golf Resort, Dundas Valley G&CC, Edmonton CC, Fairmont Banff Springs GC, Fairmont Jasper Park Lodge, Fairmont Le Chateau Montebello, Galt G&CC, Highland CC, Islington GC, Kawartha G&CC, Ladies Golf Club of Toronto, Niakwa CC, Norfolk G&CC, Oakdale G&CC, Oshawa G&CC, Peterborough G&CC, The Briars GC, Thornhill G&CC, St. Thomas G&CC, Waskesiu GC & Whirlpool GC



Thank You for considering a membership at the BCC

Join us for our Open House at the Club - Sat April 7th

Please contact us to book a meeting or tour of the facilities

For further inquiries and more information please contact

Douglas Wark, Director of Sport Operations	Glenn Singleton, General Manager
Office: 342 2468 x 106	Office: 613 342 2468 x 107
dwark@brockvillecountryclub.com	gm@brockvillecountryclub.com

www.brockvillecountryclub.com